

## Lowes Wealth Management March 2007 - Performance Update

It's a slightly later and shorter performance update this month due to our moving office.

During March the LWM portfolio returned 2.06%, taking our return since launch to 57.16%, in less than eighteen months! Although early March saw substantial volatility, most markets then recovered to post positive gains, with only the Nikkei showing a negative return. The German DAX continued to outperform with a gain of 3.00%, followed by the FTSE at 2.21%. The French CAC returned 2.14% and the US S&P 1.00%. The Nikkei returned -1.80%.

Our top performing stocks for March were Posco (12.14%) in Asia, DS Smith (9.68%) in the UK, BASF (9.42%) in Europe and CSX (6.46%) in the US.

Our worst performers were Fremont General (-21.34%) in the US, Honda (-6.14%) in Asia, Aero Inventory (-4.1%) in the UK and Latecoere (-1.91%) in Europe. Fremont General continues to be badly affected by the US subprime mortgage market woes. The stock currently makes up 1.72% of our overall portfolio and looks superb value.

Once again, investors seem to have been able to shrug off any concerns and the bulls remain in the ascendant. But potential bearish catalysts have not disappeared and at LWM, we continue to believe that equity investors should proceed with caution. Our philosophy of investment is about as low risk as you can get for an equity strategy, focussing as it does on undervalued tangible assets, established companies and strong dividends. By purchasing companies at a substantial discount to their intrinsic value, we reduce risk and maintain the possibility of generating superior returns. Since we began trading, we have been able to generate superb performance, whilst being able to protect our clients from losses when markets have underperformed.

Please forward this to any friends or colleagues for whom you feel this may be of interest. If this has been forwarded to you and you would like to receive monthly performance updates, please let me know.

If you are interested in investing with us, let us know!

Kind regards,

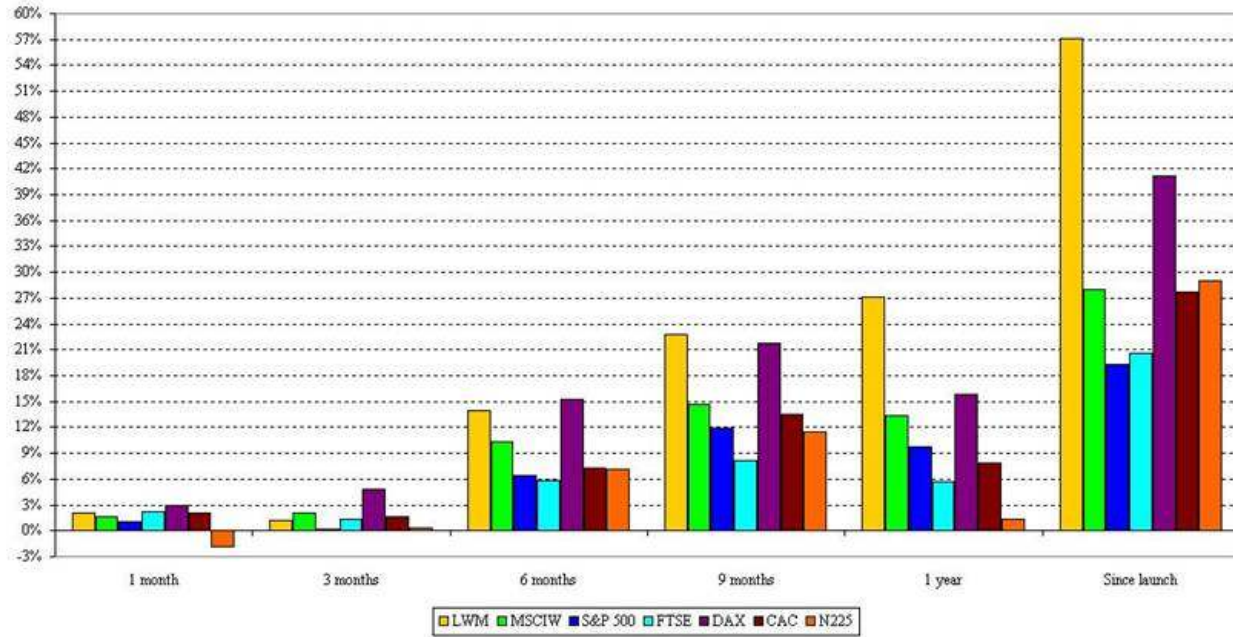
Justin

[www.loweswealth.com](http://www.loweswealth.com)

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## Lowes Wealth Management – March Performance Graph

Performance as of March 31, 2007



	LWM	MSCIW	S&P 500	FTSE	DAX	CAC	N225
1 month	2.06%	1.60%	1.00%	2.21%	3.00%	2.14%	-1.80%
3 months	1.18%	2.07%	0.18%	1.40%	4.85%	1.66%	0.36%
6 months	13.98%	10.25%	6.36%	5.82%	15.20%	7.32%	7.19%
9 months	22.74%	14.72%	11.86%	8.13%	21.71%	13.46%	11.50%
1 year	27.08%	13.41%	9.73%	5.76%	15.86%	7.92%	1.34%
Since launch	57.16%	28.00%	19.26%	20.66%	41.14%	27.68%	29.06%

### Key

- LWM – Lowes Wealth Management
- MSCIW – Morgan Stanley Global Index
- S&P 500 – US Standard and Poor's Index
- FTSE – UK Index
- DAX – German Index
- CAC – French Index

N225 – Japanese Nikkei Index

**\* An explanation of how we derive our performance figures.**

The performance figure that we quote is the total return on our entire equity portfolio. Thus, it measures the performance of all stocks that we actually own on behalf of our clients. This is a gross return (no charges are calculated) and is expressed in US Dollars. (Which is the currency most commonly invested by our clients.). We measure only the performance of the equity that we hold – we do not factor in any cash that is held. (Which will tend to dilute performance when our stocks rise in value, but dilute losses when our stocks fall.).

Whilst this is, therefore, an accurate indication of the performance of the stocks that we hold on behalf of all our clients, each individual clients' returns will be different due to charges, the cash that we hold on their behalf, depending upon when they invested and in which currency.

Please note: As always, I've tried to ensure that this will go out only to those who will be interested in this information. If you don't want to receive this in future please let me know and I'll take you off the list immediately

*Disclaimer*

*Stated performance reflects equity gains, exclusive of any fees.*

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